

INDIAN INSTITUTE OF TECHNOLOGY DELHI

HAUZ KHAS, NEW DELHI-110016

Dated: 16/10/2014

Open Tender Notice No.IITD/TPS (EOI)/2014

Indian Institute of Technology Delhi is in the process of inviting expressions of interest (EOI) from corporates and start-ups for tenancy in the proposed Technopark at the Sonipat campus of IIT Delhi

Details of the item	Expression of Interest for Leasing Space in the proposed IIT Delhi TechnoPark at Sonipat
Earnest Money Deposit to be submitted	Nil

The proposals should include the details mentioned in the prescribed format which may be downloaded from the IIT Delhi website <http://www.iitd.ac.in/tenders>. Interested parties are advised to go through the attached brochure.

EOI form and brochure may also be downloaded from the website of Foundation for Innovation and Technology Transfer (FITT) www.fitt-iitd.org.

Interested corporates can printout the EOI from the website, fill them with all relevant information and submit the completed EOI in a sealed envelope to the Managing Director, FITT Office, Deans Complex, Indian institute of Technology, Delhi, Hauz Khas, New Delhi-110016 by **November 28, 2014**. Alternately, a scanned copy of the filled up EOI form can be mailed to mdfitt@gmail.com along with annexures if any.

IIT Delhi, reserves the right to shortlist firms at any point of assessment of their credentials for the tenancy. The advertisement does not constitute and will not be deemed to constitute any commitment on the part of IIT Delhi. IIT Delhi reserves the right to reject any EOI if it is not in the given format, at any time, a material misrepresentation is made or uncovered, or the firm does not respond promptly and thoroughly to requests for supplementary information required for the evaluation of the EOI.

**IIT Delhi Technopark, Sonipat
(IITD-TPS)**

Expression of Interest for Tenancy		
Name of the Organisation		
Address of the Head Office		
Website		
Contact details of CEO/ MD/ President	Name:	
	Telephone:	
	Email Id:	
Nature of the Organisation (Please Tick)	<input type="checkbox"/> Company	
	<input type="checkbox"/> Other (Please Specify)	
Annual Turnover as per latest Audited Accounts		(Please enclose Copy of Annual Report)
Major Business Activities		
Organisation's R&D profile		(Please use additional sheet, if necessary)
Technology domains of interest		(Please use additional sheet, if necessary)
Tentative space requirement		(sq m)
Proposed duration of stay		(years)
Nature of activity proposed in IITD-TPS		
Core Research & Development <input type="checkbox"/> Technology intensive work <input type="checkbox"/> Knowledge-based innovation <input type="checkbox"/> Product Development <input type="checkbox"/> Other (pls specify)	Incubation <input type="checkbox"/> Pilot scale work <input type="checkbox"/> Product development <input type="checkbox"/> Engineering design <input type="checkbox"/> Prototyping <input type="checkbox"/> Other (pls specify)	Services <input type="checkbox"/> Product Design <input type="checkbox"/> Testing & Certification <input type="checkbox"/> Consultancy <input type="checkbox"/> Financial Accounting <input type="checkbox"/> Banking <input type="checkbox"/> IT Outsourcing <input type="checkbox"/> Legal services <input type="checkbox"/> Sourcing & Logistics <input type="checkbox"/> Recreation & Hospitality <input type="checkbox"/> Other (pls specify)
Expected R&D Budget at IITD-TPS		(per annum)
Expected Outlay for Consultancy Projects with IIT Delhi		
Tentative value of sponsored projects at IIT Delhi during the stay at IITD-TPS		

**IIT Delhi Technopark, Sonipat
(IITD-TPS)**

Other expected engagements with IIT Delhi (in numbers):		
Recruitment of B Tech students	Recruitment of PG/ Doctoral students	Guest Faculty and Induction of IITD Faculty into organisation on short assignment/ deputation (with duration)
Any specific expectations/ requirements (eg facilities, services etc) from IITD-TPS (Please use additional sheet, if necessary)		
Place:		Signature:
Date:		Name:
Designation:		
Contact details of the regular contact person		
Name:		
Designation:		
Telephone:		
Email Id:		



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IITD TECHNOPARK **Sonipat** **(IITD TPS)**



**The perfect opportunity to
create a lasting change and
industry transformation**

The Technopark

The Technopark is a planned and managed facility with focus on research, innovation and product development where IIT Delhi, industry and government agencies collaborate to create advanced technological solutions.

The Technopark organisation would be supplemented by shared resources such as technical and commercial service providers, utility services, restaurants, banks, convention centre, parking, security, reception, internal transportation, recreation and sports facilities.

Objectives

- To accelerate product-oriented research and development
- Provide avenues for IIT Delhi students and faculty to interact more closely with industry
- Amplify technological and societal impact of research at IIT Delhi
- Enhance capability in frontier areas of science and technology to achieve global leadership
- Galvanize entrepreneurial aspirations

Who can apply?

Core Tenants: Companies/Organizations with known accomplishments in Manufacturing, R&D, Product Design & Development, Product or Process Engineering, Product qualification and production support activities, eg;

- Companies that support development of novel technologies at IIT Delhi
- Companies that provide a significant number of high value-added innovation and technology jobs
- World leaders (actual or potential) in innovation, technology, market coverage, operational excellence
- Members of local industry clusters
- Organisations with a long-term commitment to build technology competence in India through investment in people and intellectual property

Incubatees: Embryo and start-up companies growing out of R&D activities/ incubation programmes/companies founded by first generation entrepreneurs.

- The primary criteria of admission of the incubatees (innovator group or a start-up) shall be based on a valid business plan around a technology idea

Service providers:

Opportunities exist for entities in the domains of Product Design, Component & Material Sourcing, Testing/Accreditation, Finance & Accounting, Banking, IT Outsourcing, Legal Advisory, Logistics,, Packaging, Recreation, Hospitality etc.

Focus Areas

- Consumer Electronics
- IT Hardware
- Instrumentation
- Textiles
- Aerospace
- Defence
- Automobiles and Auto Components
- Green Technology

Preferences

Up to 75% space shall be earmarked for allocation to organisations and companies possessing synergies with the research and development programs at IIT Delhi and a commitment to strengthen these programs.

Equal weightages shall be assigned to the following:

- IITD has advanced expertise in the proposed technological domain
- Projects involve an industrial partner wishing to set up a pilot facility to translate feasible ideas / IP from IIT Delhi into products / processes
- The collaboration of IITD faculty with the concerned industrial partner translates to a long term agreement with the potential for more joint R&D projects in future
- The project/facility in this category is a net revenue earner for the Institute

Up to 25% of space shall be earmarked for tenants whose program activities shall catalyse and encourage initiation of newer S&T areas at IIT Delhi and further the cause of capacity building both locally and nationally

The weightages in this category shall be assigned as:

- Projects of high risk, high reward nature (25%)
- Projects and programs directed towards solving major societal issues or addressing critical technology gaps (25%)
- Programs involving set-ups classified as high-technology domains and of strategic interest with little national/regional presence (50%)

The IITD's IPR policy shall be an effective instrument of guidance.

How to Apply

• Expression of Interest (EOI)

Organisations desirous of leasing space at IITD-TPS may fill up the pro-forma EOI that can be downloaded from www.fitt-iitd.org.in and submit the same to FITT.

• New Allocations

In due course of time, applications will be invited from the organisations for a more detailed proposal. The space to be allocated to an applicant shall be determined by the credit points calculated as per the system described overleaf. Rent shall be payable as indicated below.

• Tenure of Lease

Space allocation will initially be made for 3 years. Renewals will be based on performance review

Indicative Rents* (₹ per sq ft)

Resident Entity	Furnished Space	Raw Space
Companies	60	25
Service Providers	70	30
Incubatees	25	-
R&D Organisations	50	20

*to be finalised at the time of application

Credit Points System

A tenant should have minimum 100 credits per year per 1000 square feet leased area.

Activity	Credits
R&D projects to IITD (credits per Rs. 1M*)	100 over the duration of project
Consultancy to IITD (credits per Rs. 1M)	100 over the duration of project
Royalty (credits per Rs. 100K**)	50
Sponsored Ph.D. Students	30 per student per year
Sponsored M.S. Students	15 per student per year
Adjunct faculty (from industry)	3 per hour
Teaching by Industry Personnel	3 per hour
Employment to B.Tech	10 per student
Employment to M.Tech/Ph.D	20 per student
<i>M : Million; **K: Thousand</i>	
Actual contribution is expected to be much more	

Contact

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